# **Brock Terwilleger**

### **EDUCATION**

## Master of Science in Business Management

University of Florida, Gainesville, FL

December 2016

### **Bachelor of Arts in Political Science**

University of Florida, Gainesville, FL

Minor in Communications and International Relations

May 2014

### **EXPERIENCE**

# Director of Strategic Initiatives, Winter Park Chamber of Commerce

February 2018 - Present

Winter Park, FL

- Responsible for short and long term strategic planning and related process management on behalf of the Chamber.
- Directs, implements, and monitors the Government Affairs Agenda for the Winter Park Chamber of Commerce
- Utilizes diplomatic relationship management skills to handle diverse constituent groups and Chamber Committee oversight.
- Oversees Marketing, Membership Services, Events, and Program Departments.

# Senior Legislative Analyst Supervisor, Florida Department of Corrections

March 2017 - February 2018

Tallahassee, FL

- Supervised and managed the Office of Citizen Services in the Florida Department of Corrections
- Developed an internal correspondence tracking system to manage over 10,000 inquiries from the public

# Legislative Analyst, Florida Department of Corrections

January 2015 - March 2017

Tallahassee, FL

- Served as a liaison between the Department and the Executive Office of the Governor, the Florida Legislature, and the United States Congress
- Coordinated the development of the Department's Legislative Package
- Lobbied for the passage of Department priorities including substantive policy and appropriations related issues

## Campaign Field Director, Rick Scott for Florida/Republican Party of Florida Gainesville, FL

May - December 2014

- Served as the Executive Director over all campaign related processes in Alachua County
- Managed, recruited, and supervised over 50 interns and staff as well as 500 volunteers
- Developed strategies to effectively manage staff and volunteers to fulfill campaign goals
- Synthesized and compiled large quantities of data
- Increased Republican voter turnout by 10% in Alachua County

### Fundraising Ambassador, University of Florida Fund Gainesville, FL

September 2011 - May 2014

- Solicited over \$60,000 personally for the University of Florida
- Provided institutional updates, stewarded fundraising efforts, and updated contact information to alumni of the University of Florida

#### INVOLVEMENT

#### Volunteer

- Traveled to Egypt over 4 summers to volunteer at a sports camp for under privileged children
- Assisted in the Distribution of Samaritan Christmas Shoe box deliveries to various orphanages, hospitals, and cities in Cairo, Egypt

### **SKILLS**

- Proficient in Microsoft Word, Excel, and Office Programs
- Proficient in LobbyTools